



Why People Do Not Reach Their Potential

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Introduction:

Belief about potential — _____ has a seed of success within them.

Fact about potential — _____ ever realize their success potential.

Many people possess a hundred acres of possibilities but keep only one acre under cultivation.

“To be what we are, and to become what we are capable of becoming, is the only end of life.”

— Robert Louis Stevenson

“The difference between what we do and what we are capable of doing would solve most of the world’s problems.”

— Mahatma Gandhi

Why People Do Not Reach Their Potential

1. _____ — They make choices that limit them.

*“There is a choice you have to make
In everything you do.*

*So keep in mind, that in the end,
The choice you make, makes you.”*

Talent + _____ =

A talent-plus person

Initiative _____ your talent

*“To move the world we must
first move ourselves.”*

— Socrates

2. _____ — They had no idea the process would take so long.

*“Have patience. All things are difficult
before they become easy.”*

— Saadi

Projects usually...

Are more _____ than we anticipate.

Take _____ than we anticipate.

Cost _____ that we anticipate.

Patience is a minor form of despair disguised as a virtue.

There are two realities concerning our potential:

(1) There are things we _____ for, and

(2) There are things we _____ for.

Big mistake — Waiting for something you haven't worked for!

3. _____ — They fail to pay the price that their potential demands.

*“For every thing you _____,
you _____ something.”*

— Leadership Gold

Fred Smith passed this onto me:

Something in human nature tempts us to stay where we're comfortable. We try to find a plateau, a resting place, where we have comfortable stress and adequate finances. Where we have comfortable associations with people, without the intimidation of meeting new people and entering strange situations. Of course, all of us need to plateau for a time. We climb and then plateau for assimilation. But once we've assimilated what we've learned, we climb again. It's unfortunate when we've done our last climb. When we have made our last climb, we are old, whether forty or eighty.

Many times, our challenges in life are not in _____, they are in _____.

Charles Schwab said, "When a man has put a limit on what he _____ do, he has put a limit on what he _____ do."

"I discovered it wasn't a matter of physical strength, but a matter of psychological strength. The conquest lay within my own mind to penetrate those barriers of self-imposed limitations and get through to that good stuff — the stuff called potential, 90 percent of what we rarely use."

— Sharon Wood, first North American woman to climb Mt. Everest

4. _____ — They fail to think creatively when problems arise.

There is a difference between problem _____ and problem _____.

Oh, the Places You'll Go!

By Dr. Seuss

*"You'll be on your way up! You'll be seeing great sights!
You'll join the high fliers who soar to high heights.
You won't lag behind, because you'll have the speed.
You'll pass the whole gang and you'll soon take the lead.
Wherever you fly, you'll be the best of the best.
Wherever you go, you will top all the rest.
Except when you don't. Because, sometimes, you won't.
I'm sorry to say so but, sadly, it's true
That bang-ups and hang-ups can happen to you."*

You can easily determine the caliber of people by the amount of opposition it takes to discourage them.

Every problem introduces a person to himself.

Review:

People do not reach their potential because of...

1. Choices — They make choices that limit them.
2. Time — They had no idea the process would take so long.
3. Price — They fail to pay the price that their potential demands.
4. Problems — They fail to think creatively when problems arise.

The key to reaching your potential: Have more solid reasons

_____ reaching your potential than reasons

_____ reaching it.

Answers: Everyone; Few People; Choices; Right Choices; Activates; Time; Difficult; Longer; More; Work; Wait; Price; Gain; Give Up; Understanding; Doing; Will; Can; Problems; Spotting; Solving; For; Against